

# Results Team Program

The Results Team Program equips participants with the tools they need to define, track, verify and communicate the results they achieve for a specific program or project. Program teams serve as the action arm of an organization's mission- the reason the organization was created to begin with. However, professional development opportunities and actionable resources for program teams are limited or non-existent.

Think about this- nonprofit fundraisers have access to a plethora of professional development opportunities such as the Association of Fundraising Professionals. Fundraisers also have their own certification- the Certified Fund Raising Executive. Public relations and human resources professionals also have similar opportunities. However, there is nothing that exists to assist program teams to know the results the organization was created to achieve... Until now.

The Results Team Program (RTP) is for program teams and other staff who play an active role in the creation, delivery, and determination of results. The RTP is for organizations of any size or structure whether they have no paid staff or over 100 employees. Each team will use Results 1st tools to define, track, verify and communicate the results of a new or strengthened program through project-based learning and practice.

The RTP is offered in a cohort format of five to seven non-profits. It consists of a series of workshops with the cohort and individual consulting huddles over a five-month period followed by quarterly check-ins for the next six months to support the sustainment of gains and use of Results 1st tools. At the end of the first five months, teams will participate in a Results Showcase where they present their project's results and learnings to the RTP's funder(s) and other stakeholders from the community.

RTPs are typically funded by a foundation or grant maker. The criteria and application process for nonprofits' participation is determined by each RTP's funder.

Each team will be equipped with practical tools and resources that can be used long after the completion of the RTP to do the following:

- Define success for a program or project with specific targets for achievement for those they serve.
- Design their program and approaches to intentionally achieve those targets.
- Create a prototype to increase gains where conventional processes have failed.
- Establish milestones to ensure their program/prototype is on track.
- Verify early successes and course-correct along the way.
- Track results by using the Tracking to Success method.
- Tell their results stories.



For more information about this or any of our products or to schedule a consultation, visit [Results1st.org](https://Results1st.org), email [info@results1st.org](mailto:info@results1st.org), or call [941-479-2714](tel:941-479-2714).