

Our Results

Description

Our Results

We believe that what an organization achieves for its clients is the most important aspect of their work. And, we are no exception to that rule. We have included some of our clients' successes below. We are happy to discuss how these results can be replicated in your organization.

The Results Team Program

The Results Team Program equips organizations with actionable tools they need to define, track, verify, report, and significantly increase results for those they serve. Unlike many training programs that rely on the passive attainment of skills, the Results Team Program guides teams to design and prototype projects to accomplish one or both of the following:

- Teams will have in place one or more defined approaches to track and determine results for long-term future gains
- Teams will increase gains for those they serve by 20% or more

The Results Team Program has successfully been used by organizations with one paid staff person and an annual budget of \$100,000 to those with over 100 staff and an annual budget greater than \$10M.

Results Achieved by Results Team Program Participants

Operation Warrior Resolution

Sarasota, FL

The Operation Warrior Resolution team's project focused on their Holistic Veteran's Retreat. The project had two significant results;

- **System change** – They shifted their retreats from being a 5-day long program to an extended 3-month program to sustain and verify achievement for participants.
- Participant gains- 89% (8 out of 9) of participants showed sustained gains 3 months after the weekend retreat concluded.

The Academy at Glengary

Sarasota, FL

The Academy at Glengary’s project sought to increase goal achievement for their members. Their project resulted in the increase of the number of participants who achieved goals in a 3-month period from 36 to 48 – a 33% increase.

The Manatee Performing Arts Center

Bradenton, FL

The Manatee Performing Arts Center’s project aimed to make their performances more accessible and inclusive for patrons and performers. Their projects results:

- Of the 77 actors cast first quarter, 7 of them received some type of accommodation
- In the first quarter, a total of 81 special requests/identified needs were met (6 listening devices, 3 low-vision, 72 seating).
- Of the 38 individuals on the leadership team, 6 received an accommodation.

[Click here for a description of the Results Team Program.](#)

Results Leaders Program

Manatee County Government

Manatee County, FL

The Results Leaders Program is for individuals who show great potential to achieve results for those impacted by their work. They apply Results 1st approaches to a project that will increase efficiency and/or effectiveness in their departments or organizations.

The initial gains/savings achieved through the Results Leaders Program at Manatee County Government:

- **Time** – The projects that focused on making processes more efficient reported

50% time savings on average.

- **Money** – Projects with measurable monetary impact reported a projected total savings to the County of over \$119,000.
- **Efficiency** – 5 projects focused on taking a process that was bound by paper files and manual signatures and shifting to an electronic process for faster processing times and broader access to documents and work plans.

Participant feedback:

- “I’ll never look at things the same way again!”
- “I enjoyed how the program was project based instead of theoretical like other trainings. I put the information into practice which I feel will have longer lasting consequences.”
- “I will definitely keep these tools & knowledge moving forward in my career.”
- “This program was individualized and addressed what I wanted to accomplish for myself and my team.”

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