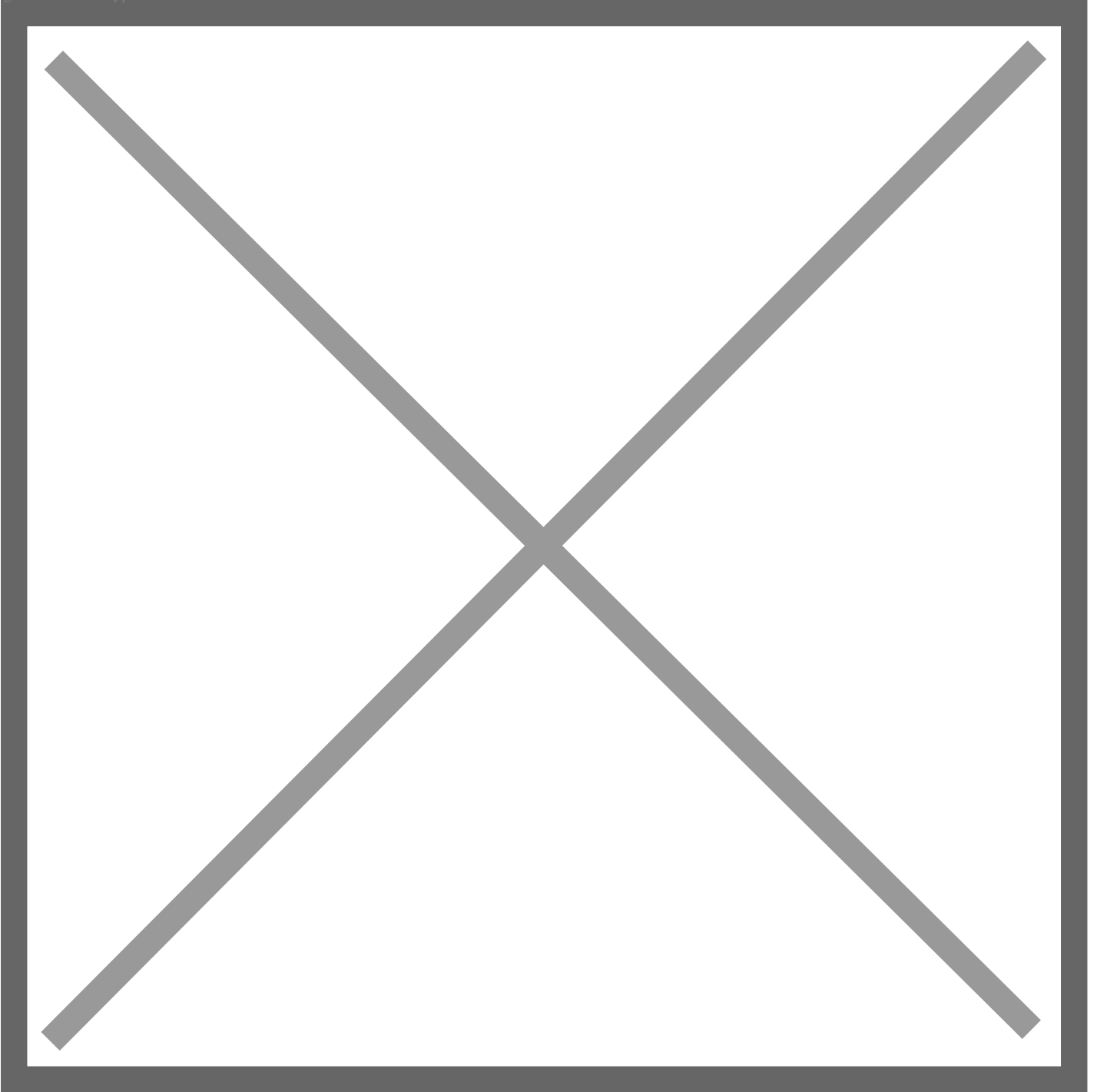


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# Home

## Description



## [Watch our CEO's TEDx Talk](#)

### **Results Solutions For You**

We help individuals and groups focus on results in each of their functions, activities, processes, and structures. In most cases, this involves a pivot, not creating something new

### **Advancing From Capacity Building to Achievement Building**

The point is not to have more capability. It is that you use it! What knowledge, skills, or other attributes do you need that will pay off as higher achievement?

### **Raising Money Based on Accomplishment, Not Activities**

Seeking money less on the basis of services provided and more on the gains participants get from programs, groups that can speak to effective need response are now outperforming organizations that move donors solely by the depth of a problem.

### **Moving from Strategic Plans to Strategic Maps**

Strategy lies not in documents but in approaches that outperform habit and traditional behavior.

### **Shifting Boards to Act as Stewards of Results**

This is more consequential and energizing than boards limited to oversight of finance and compliance.

[View All Topics](#)

### **Our Approach**

Three points of approach integrate our values and our practice.

### **1. Results are a way of thinking, feeling, and acting.**

They are not a component of plans or programs. They are the point of plans and programs – and indeed of organizations.

### **2. Services and results are different.**

Most organization's websites talk about the number they serve. We are far more interested in how they improve their lives and conditions.

Sun icon

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### **3. Human energy is the scarcest and most important resource for high achievement.**

Unlike information or skill development, you can't buy energy. You have to make it.

### **Want to connect?**

We are happy to connect with you to discuss your organization's needs. Call or email us to schedule a discussion.

[Linkedin-in](#)

[Twitter](#)

[Facebook-f](#)

contact us today

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February 2020